# REPORT OF THE ONE DAY PANEL DISCUSSION ON "BUILDING CAREER IN SECURITIES MARKET" AT DES'S NMITD

Date: 13<sup>th</sup> August 2016

### Organized by MMS Department, DES's NMITD

**Venue: DES's NMITD** 

Panel discussion was arranged at DES's NMITD on 13<sup>th</sup> August 2016 from 2.30 to 5.30 p.m. for MMS students. The focus of the discussion was on "How to build a career in securities market?", and also creating awareness regarding the various certification which can be undertaken by the MMS first year and MMS second year finance students.

The Objectives of the Panel discussion are as follows:

- 1. To educate students on how to build career in securities market
- 2. To appraise the students of what would be the additional certification they would need to join the firm in the research division and to secure a position of financial analyst.

### Panel Discussion highlights:

Moderator of the panel, Mr. Narendra Singh, ex-GM, Unit Trust of India, started the discussion by stating that there are more than 7000 Management Graduates passing out from University of Mumbai and a few autonomous institutes ever year and 50% of them opt for finance specialization. He urged the students to read financial daily and keep themselves updated with the current affairs and everything about the business world. National Institute of Securities Markets (*NISM*) is a public trust, established by the Securities and Exchange Board of India (SEBI), the regulator for securities and financial markets.

The aim of National Institute of Securities Markets(NISM) is to spread Financial literacy, for which the Dean of NISM, Mr. Sukumaran made the introductory speech on "How to build a career in securities market", and also creating awareness regarding the various certification which can be undertaken by the MMS first year and MMS second year finance students.

Mr. MVS Krishna, AVP, Birla Mutual Fund, advised that the first time investor should look at capital market through the mutual fund and as one goes along then start investing in stocks directly. Evaluation of shares would require you to go through the balance sheets of the selected companies and understand the numbers and find out details of the management, future growth prospects, etc. It also requires one to calculate the various fundamental analysis parameters such PE ratios, EPS (earnings per share), etc.

Further, Mr.Ambrish Mishra, Director, J M Financial Ltd, appraised the students of what would be the additional certification they would need to join the firm in the research division and to become a glamorous position of financial analyst. He also informed that, there were other options these days like financial journalism, wealth management to name a few which are also promising careers.

Number of participants: 58 MMS students

#### Outcome of the Panel Discussion:

- 1. The discussants educated students on how to build career in securities market
- 2. To discussants also appraised the students of what would be the additional certification they would need to join the firm in the research division and to secure a position of financial analyst.

In conclusion, it can be said that the panel discussion achieved its intended purpose to enable the participants to be equipped with knowledge required to build career in securities market.



Discussant given brief about the topic

# REPORT OF THE ONE DAY WORKSHOP ON "IDFC- INVESTMENT AWARENESS PROGRAM" AT DES'S NMITD

Date: 21st and 25th November 2016

# Organized by MMS and MCA Department, DES's NMITD

Venue: DES's NMITD, Mumbai

As an initiative of SEBI , Lotus Knowlweath a financial firm conducted IDFC Session focused on "Investor Awareness Program" on 21<sup>st</sup> and 25<sup>th</sup> November 2016 for both MMS and MCA student's respectively at DES's NMITD campus . Topic for the same was INVEST to Create WEALTH - Start Early (Audio-Visual cum PPT Seminar). The program was scheduled for upto a maximum of 90 minutes (including Q&A upto 15 minutes).

The Objectives of the workshop are as follows:

- 1. To create financial awareness among the students with regards to investments
- 2. To understand basics of Financial Planning
- 3. To understand basics of Asset Allocation
- 4. To understand the usage of SIP to create wealth

### Program of Workshop:

Session	Particulars	Resource Person
Investment awareness	Basics of Financial Planning,	Ms.Garima Rastogi (Director
	Asset Allocation and usage of	and Co-founder) and Ms.
	SIP to create wealth	Krutika Mehta(Deputy
Video	Video on "Investment	Manager) from Lotus
	Awareness"	Knowlweath
	https://youtu.be/vU1I1TB7Gz1	

Number of participants: Around 30 students per batch and 2 faculties

# Outcome of the Workshop:

Students understood the following things post the presentation by the resource person:

- 1. Basics of Financial Planning
- 2. Asset Allocation
- 3. Usage of SIP to create wealth

In conclusion, it can be said that the workshop benefitted the participants in terms of enhanced Knowledge and Awareness for making Capital Market and Investment Decisions.



Session on Investment Awareness by Ms. Garima Rastogi

# REPORT OF THE THREE DAY WORKSHOP ON "CORPORATE CONNECT" AT DES'S NMITD

Date: 15th, 16th and 18th February 2017

### Organized by MMS Department, DES's NMITD

**Venue: DES's NMITD** 

A 3 day workshop was conducted for MMS students on "Corporate Connect" as a pre-placement initiative in association with Sparrow sprout on 15th, 16th and 18th February 2017. The entire workshop focused on training and grooming students to be corporate ready.

The Objectives of the workshop are as follows:

- 1. To make the students understand the art of resume writing
- 2. To give the students insights into the competencies required by a MMS fresher to be job ready
- 3. To train and groom the students to have a successful transition from classroom to corporate.

### Program of Workshop:

Date	Session	Particulars	Resource Person
15/02/2017	Resume Writing	Art of resume writing,	PranayMhapsekar
		Do's and Don'ts of	Trainer –Sparrow
		resume writing,	Sprout
		competencies of MMS	
		fresher to be job ready	
16/02/2017	Mock interview	Mock interview	
		conducted of around 25	
		students	
18/02/2017	Mock interview	Mock interview	
		conducted of around 23	
		students	

Number of participants: 48 students

Outcome of the Workshop:

- 1. The entire session gave confidence and prepared the students to face the actual real time interviews with better chances of getting selected.
- 2. The workshop also imparted resume writing skills in students and made students aware of the competencies required by a MMS fresher to be job ready.

In conclusion, workshop combined both class room teaching and practical exposure to Mock interviews. The students got an in-depth view on do's and don'ts of resume writing along with the tips to highlight their competencies and achievements on the resume. The mock interviews were taking by Industry experts and acted as learning platform for the students, which gave them confidence and prepared them to face the actual real time interviews with better chances of getting selected.



Session on "Corporate Connect"

REPORT ON THE ONE DAY NATIONAL CONFERENCE ON "TECHNOLOGY AND MANAGEMENT IN ASIAN CENTURY" AT DES'S

**NMITD** 

Date: 25<sup>th</sup> February 2017

Organized by MCA and MMS Department, DES's NMITD

Venue: DES's NMITD

**Background:** 

The theme of the conference is on Advanced Computing in Asian Century and Managing

Business in the Asian Century. Advance Computing enlightens the power of integrated software,

systems and support. It's about empowering businesses, organisations and users to achieve more.

This allows to understand needs of client, committing to the task and delivering the best solution

through information technology to client and society.

The Asian Century scenario extends Asia's past success into the future, putting it on the cusp of

a historic transformation. It assumes that Asian economies can maintain their momentum for

another 40 years and adapt to the shifting global economic and technological environment by

continually recreating their comparative advantages. World Bank estimate as regards Asia's

GDP (at market exchange rates) would increases from \$17 trillion in 2010 to \$174 trillion in

2050, or half of global GDP, similar to its share of the global population. Seven economies

would lead Asia's march to prosperity, including India. The goal of the conference is to stimulate

and disseminate new research on the above mentioned theme.

**Brief Introduction about the conference:** 

One day national conference was arranged by DES's NMITD on 25<sup>th</sup> February 2017. The theme

of the conference was on Advanced Computing in Asian Century and Managing Business in the

Asian Century. The Total Number of Research Papers received were 59. The Total Number of

Papers accepted were 52. NCMAT journal had an impact factor of 2.1348 (UIF) with an ISSN

Number 22493867. The conference was attended by 27 faculties and 64 students and was a great

success. The The Keynote Speaker for Management was Dr.P S Rao, Professor Emeritus and

Dean, Welingkar Institute, Mumbai and Dr. Srini R Srinivasan, Associate Professor, JBIMS, Mumbai. Key Note Speaker for Technology was Mr. Tushar Kale, Vice President, IBM.

### **Details of the participants:**

Number of Teacher delegates: 27 Number of student delegates: 64 Number of other delegates: 11

#### **Conduct of the conference:**

For conducting the conference, several meetings were taken. The details of the same are as follows:

Date of Meeting	Committee	Important Discussion
16 <sup>th</sup> November 2016	Research Committee	Finalization of the committees to be
		framed for the conference along with
		the date of conference
21 <sup>st</sup> November 2016	Research committee along	Finalization of the theme of
	with other committees	conference and other required details
	framed in meeting dated	for the promotion of the conference
20 <sup>th</sup> January 2017	Research committee along	Finalization of the table program,
	with other committees	session chair, key note speaker and
	framed in meeting dated	other essential aspects of the
		conference
28 <sup>th</sup> February 2017	Research committee along	Post conference discussion on the
	with other committees	over all conduct and feedback from
	framed in meeting dated	the participants

## **Presentations at the Sessions:**

The research papers selected by the editorial board were published in Research Dimensions Journal that has an impact factor of 2.1348 (UIF) with an ISSN Number 2249 3867.

### **Discussion during the session:**

The theme of the conference was on Advanced Computing in Asian Century and Managing Business in the Asian Century. The Total Number of Research Papers received were 59. The Total Number of Papers accepted were 52. NCMAT journal had an impact factor of 2.1348 (UIF) with an ISSN Number 22493867. The conference was attended by 27 faculties and 64 students and was a great success. The The Keynote Speaker for Management was Dr.P S Rao, Professor Emeritus and Dean, Welingkar Institute, Mumbai and Dr. Srini R Srinivasan, Associate Professor, JBIMS, Mumbai. Key Note Speaker for Technology was Mr.Tushar Kale, Vice President, IBM. The key note speakers discussed on the theme of the conference and the subtheme and gave insights into the implication of the theme in the corporate and academic scenario.

The session chair introduced the theme at the start for both the tracks and gave constructive review to each presenter highlighting the strengths in their research paper and the areas of improvement. The participants also solved their queries with regards to their topic after discussions with the session chairs.

### **Response to the proceedings:**

Feedback forms were used to gather the response of the participants. The parameters used for the feedback were Hospitality, sessions quality, knowledge gained, time management and over all organization of the conference. The participants rated the parameters as Satisfactory, Good, better, best and needs improvements. Following is the analysis of the feedback received:

Sr.No	Feedback for	Response
1	Hospitality	Majority of the
		respondents rated
		hospitality as best
2	Sessions	Majority of the
		respondents rated
		sessions quality as
		best

3	Knowledge content gained	Around half of the
	through conference	respondents rated
		Knowledge content
		gained through
		conference as best
4	Time management	Around half of the
		respondents rated
		time management as
		best
5	Over all management	Around half of the
		respondents rated
		over all
		management as best

Over all response was positive and the participants appreciated that they received the Research Dimensions Journal that has an impact factor of 2.1348 (UIF) with an ISSN Number 2249 3867 with their research paper published on the day of the conference itself.



"NCMAT 2017"