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PROFORMA INVOICE

Invoice #044/2023-24

Date: 4th Sep 2023

MEETCS GSTIN-27AAPCM6432Q1ZM

SAC code – 999294 Commercial training and coaching

To,

NAVINCHANDRA MEHTA INSTITUTE OF TECH AND DEVELOPMENT,

DES Mumbai Campus,

Kirti College Road,

Off, SVS Rd, Dadar West,

Mumbai, Maharashtra 400028.

DESCRIPTION	RATE (INR)	AMOUNT (INR)
Psychometric Assessment Test with individual	@1750 per student * 128	INR 2,24,000/-
Career Counselling from industry experts	students	
Campus Prep: Group Discussion, Presentation	@2500 per student * 128	INR 3,20,000/-
Skills, Mock Personal Interview.	students	
GST	CGST @9%, SGST @9%	INR 97,920/-
-	Total:	INR 6,41,920/-

Payable Amount: INDIAN RUPEES SIX LAKH FORTY-ONE THOUSAND NINE HUNDRED

TWENTY ONLY.

Account Name: MEETCS PRIVATE LIMITED

Bank Name: HDFC BANK

Account number: 50200071926334

Branch Code: 0489/NAVI MUMBAI - VASHI SECTOR 7

IFSC Code: HDFC0000489

Permanent Account Number (PAN): AAPCM6432Q

We thank you for the opportunity to serve your esteemed institution. We look forward to serving you better every time. Cheque(s) to be issued favouring 'MEETCS PRIVATE LIMITED, payable at Mumbai / Navi

Mumbai.

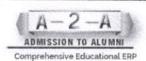
This is just a Proforma Invoice, Tax Invoice will be raised only after payment is credited to our account.

For MEETCS PRIVATE LIMITED

M.M. Fr West













| Regd. Office: 213-215, Vashi Infotech Park, Plot No.16, Sec 30A, Vashi, Navi Mumbai 400703. | | Tel: +91 9819 477 060, +91 22 4973 9663 | Email: sales@meetcs.com |





TAX INVOICE

TALENT BATTLE PRIVATE LIMITED 2021/A,EWard,FlatNo06,GirnarHeights 6thLane,Rajarampuri,Kolhapur-416008 GSTIN:27AAGCT9756R1Z5

Invoice No. TBC/23-24/006 Dated **6 Sep 2023**

Buyer

То

The Director,

Deccan Education Society's Navinchandra Mehta Institute of Technology and

Development, Dadar West, Dadar, Mumbai,

Maharashtra 400028

GSTIN: 27AAATD3141P1ZL

Contact Person:

Mr. Girish Jadhav

Training & Placement Officer

Cell: 09730715262

SrNo	Description of Service		Amount
1	Campus Recruitment Technical Training MCA 2023 Batch (121 Students X Rs. 1100 per student)		Rs. 1,33,100
	Net		Rs. 1,33,100
		CGST9% SGST9% Round off	Rs. 11979 Rs. 11979
	Total	•	Rs. 1,57,058

Amount Chargeable (in words)

E.&O.E

Rs. One Lakh Fifty Seven Thousand Fifty Eight oly

Bank Details

TALENT BATTLE PRIVATE LIMITED

Bank Name: IndusInd Bank

NameofAccount:TALENTBATTLEPVTLTD

CurrentAccountNo.:201002846966 IFSC Code: INDB 0000074

Branch : Kolhapur - 416001

ForTALENTBATTLEPRIVATELIMITED



AuthorisedSignatory



MUDRAA CAREER GUIDANCE CENTRE

H-3, Nancy Cottage, Nancy Colony, Borivali (East), Mumbai - 400 066 Cont : 8879960660

	INVOICE	
To. The Director, NAVINCHANDRA MEHTA INSTITUTE OF T AND DEVELOPMENT	FECHNOLOGY	MCGC/001/23-24
DES Campus, Dhuru Wadi, Dadar West, N	20.09.2023	
PARTICULARS		AMOUNT
TOTAL TRAINING CHARGES (114 Students × Rs.825) Charges for three days General aptitude training for MCA students (Percentage, Profit Loss, Partnership, Data Interpretation, Venn Diagram, Blood Relation, Coding Decoding, Time, and Distance+ HCF/LCM, Syllogism, Average, Data Sufficiency, Average and Time and work).		Rs.94,050
Rupees Ninety Four Thousand Fifty C	Only	
TERMS & CONDITIONS OF TRANSACTIONS INDESCRIPTIONS	Balance Total:	Rs.94,050

TERMS & CONDITIONS OF TRANSACTIONS UNDER THIS BILL

- 1. All Cheques or Demand Drafts in payment of bills should be drawn in favour of 'MUDRAA CAREER GUIDANCE CENTRE' on Mumbal banks only and should be crossed 'A / C Payee Only'. In case of Cheques drown on up-country Bank Rs. 150/- be added as bank charges.
- 2. It will be deemed that you have accepted this bill in full in the event you have not lodged any written objection with us within 15 days of then date thereof.
- 3. Payment due under this bill is payable at Mumbai.
- 4. Interest @ 18% p.a. will be payable by you on the amount under this bill remaining unpaid after 18 days.

Subject to jurisdiction of Mumbai Courts only.

ACCEPTED

For MUDRAA CAREER GUIDANCE CENTRE

Authorised Signatory



MUDRAA CAREER GUIDANCE CENTRE

H-3, Nancy Cottage, Nancy Colony, Borivali (East), Mumbai - 400 066 Cont: 8879960660

INVOICE	
o. The Director, BILL NO	MCGC/002/23-24
AVINCHANDRA MEHTA INSTITUTE OF TECHNOLOGY	111000,002,202,
ND DEVELOPMENT	20.11.2023
ES Campus, Dhuru Wadi, Dadar West, Mumbai 400028	
PARTICULARS	AMOUNT
TOTAL TRAINING CHARGES (40 Students × Rs.825)	Rs.33,000
Charges for three days General aptitude training for MMS students (Percentage, Profit Loss, Partnership, Data Interpretation, Venn Diagram, Blood Relation, Coding Decoding, Time, and Distance+ HCF/LCM, Syllogism, Average, Data Sufficiency, Average and Time and work).	
•	
	s of
Rupees Thirty Three Thousand Only	
Balance Total:	Rs.33,000

TERMS & CONDITIONS OF TRANSACTIONS UNDER THIS BILL

- 1. All Cheques or Demand Drafts in payment of bills should be drawn in favour of 'MUDRAA CAREER GUIDANCE CENTRE' on Mumbai banks only and should be crossed 'A / C Payee Only'. In case of Cheques drown on up-country Bank Rs. 150/- be added as bank charges.
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- 5. Subject to jurisdiction of Mumbai Courts only.

ACCEPTED

For MUDRAA CAREER GUIDANCE CENTRE

Authorised Signatory

In-Charge Director
DES'S NMITD

NMITD
Dadar (IV)
Mumbai 28.



DES's Mumbai Campus, Kirti College Road, Off-Veer Savarkar Road, Dadar(w), Mumbai - 400 028

<u>Tel No</u>: 022- 62764588/81/82/83, Telefax: 022-24325700, <u>Website</u>: www.nmitd.edu.in,
email: director.nmitd@despune.org

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proved by AICTE & DTE, Affiliated to University of Mumba NAAC Accredited "B++" Grade

REPORT OF THE GUEST SESSION ON

"Classroom to Boardroom- A Journey of Insights and Inspiration "

Speaker: - Mr. Prashant Likhite

Date: 7th August, 2023 | Monday

Venue: 0.8 Auditorium, Kirti College.

Organized by DES's NMITD

Introduction:

Navinchandra Mehta Institute of Technology and Development (NMITD) hosted a remarkable session as part of its Wisdom Series, featuring the distinguished guest speaker Mr. Prashanth Likhite, the General Manager HR at Tata Consultancy Services (TCS). The event aimed to provide students with valuable insights into personal and professional growth, navigating the corporate landscape, and building successful careers.

Key Highlights:

1. A 32-Year Journey of Excellence:

Mr. Prashant Likhite shared his remarkable 32-year journey encompassing various domains such as Personnel Management, Industrial Relations, HR Management, and Organization Development. His journey served as an inspiration to the attendees, illustrating how challenges and triumphs shape a successful career.

2. Embracing Change and Innovation:

One of the central themes of the session was the importance of stepping out of one's comfort zone and embracing change fearlessly. Mr. Likhite emphasized that innovation thrives when individuals are willing to explore new horizons and adopt innovative ideas.

3. Building Relationships and Breaking Barriers:

Mr. Likhite highlighted the significance of maintaining relationships in the professional world. He shared insights on breaking barriers, including language barriers, to foster successful collaboration and achieve greater heights. His experiences demonstrated that effective communication transcends linguistic and cultural differences.





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4. Navigating Challenges and Celebrating Triumphs:

The speaker candidly shared the challenges he encountered throughout his career and the strategies he employed to overcome them. His stories of triumphs resonated with the audience and showcased the resilience and determination required to thrive in diverse roles.

Conclusion:

The Wisdom Series session with Mr. Prashanth Likhite was an enlightening and inspiring experience for the students of NMITD. Attendees gained valuable insights into personal growth, professional development, and the art of thriving in the corporate world. The event served as a reminder that learning from experienced individuals like Mr. Likhite can pave the way for the next generation of leaders.

NMITD extends heartfelt gratitude to Mr. Prashant Likhite for graciously sharing his journey and wisdom with the students. The session has undoubtedly left a lasting impact, motivating students to aim higher and embrace change on their path to success. The institution looks forward to hosting more such insightful sessions in the future as part of its commitment to providing holistic education and preparing students for leadership roles in various industries.







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Glimpses of the Guest session on "Classroom to Boardroom"







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REPORT ON Pre- Placement Activity Group Discussion

Date: 25th August 2023

Organized by: DES's NMITD

Guest Mentor/ Trainer: Mr. Mahendra Gupta

Venue: E 01, DES NMITD

Time: 9.30 am to 5 pm

In a transformative session held on August 25, 2023, the DES NMITD Placement Cell orchestrated a profound pre-placement training activity focusing on group discussions. Guided by the esteemed Mr. Mahendra Gupta, Founder and CEO at ME Educational Technologies and Consultancy Services (MEETCS), the event unfolded in the dynamic atmosphere of Classroom E01, spanning from 10 AM to 5 PM.

Key Takeaways from Mr. Mahendra Gupta's Expert Guidance:

- 1. Inclusive Participation: Encouraging every voice to be heard, fostering an inclusive environment where diverse opinions are valued.
- 2. Constructive Feedback: Emphasizing the art of giving and receiving feedback, crucial for personal and professional growth.
- 3. Critical Thinking: Cultivating analytical thinking skills, enabling students to dissect complex topics and present well-rounded perspectives.
- 4. Adaptability: Nurturing adaptability in discussions, preparing students to engage effectively in various contexts and subjects.
- 5. Confidence Building: Guiding students in building confidence, enabling them to express ideas assertively and persuasively.
- 6. Decision-Making Skills: Developing sound decision-making abilities during discussions, aiding in

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problem-solving and consensus building.

- 7. Effective Body Language: Understanding the nuances of body language, enhancing overall communication impact.
- 8. Professional Etiquette: Instilling professionalism, focusing on respectful discourse and courtesy in discussions.

In summary, the session with **Mr. Mahendra Gupta** equipped students with essential skills, fostering a culture of open dialogue and mutual respect. Together, we are shaping confident, articulate, and adaptable leaders ready to thrive in diverse professional environments.





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Glimpses of the Group Discussion session









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REPORT ON WISDOM SERIES presents PLACEMENT TALK

Date: 23rd October 2023

Organized by: DES's NMITD

Guest Speaker: Mr. Bhishm Chugani

Venue: 0.8 Auditorium, Kirti College

Time: 9.30 pm to 11:30 pm

The Placement Talk Session was organized exclusively for the Placement Committee of DES's NMITD and took place on October 23rd, 2023, in the 0.8 Auditorium. The session was conducted by Mr. Bhishm Chugani, Placement Director at SP Jain Institute of Management and Research.

Mr. Chugani's session addressed critical challenges faced by students transitioning into the workforce. Participants gained insights into connecting with potential employers and how to navigate interviews effectively. The discussion highlighted the scarcity of diverse job opportunities and focused on honing skills in sales, appropriate questioning, and negotiation. Additionally, students learned the importance of researching and selecting the right companies based on factors like salary packages, growth opportunities, clientele, and industry reputation. Mr. Chugani emphasized the significance of continuous learning, particularly in areas like aptitude (CAT-type questions) and coding (Python). He also introduced solutions-oriented thinking and discussed strategies such as Spin Selling by Neil Rackham and Strategic Selling by Miller Heimann.

Challenges Discussed:

- 1. Connecting with Companies
- 2. Interview Strategies
- 3. Limited Job Opportunities
- 4. Sales Skill Development
- 5. Salary Negotiation Techniques
- 6. Selecting the Right Company
- 7. Researching Potential Employers

8. Enhancing Aptitude and Coding Skills





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Broad Categories of Discussion:

- 1. Connecting Companies:
 - Strategies for bringing companies to campus
 - Post-activity management and follow-ups
- 2. Enhancing Skillsets:
 - Sales conversation techniques and conviction transfer
 - Asking appropriate questions during interviews
 - Skill development in aptitude (CAT-type questions) and coding (Python)
- 3. Selecting the Right Company:
 - Evaluating perks, growth opportunities, and clientele
 - Choosing companies based on reputation and offered packages
 - Emphasizing growth contribution in the industry

The session was attended by **Placement Committee** from the **MMS and MCA** programs at **DES's NMITD.**

In conclusion, Mr. Chugani's session provided valuable insights and strategies for students to enhance their employability skills, tackle challenges in the job market, and make informed decisions about their future careers.





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Glimpses of the Wisdom Series session on Placement Talk







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REPORT OF THE GUEST SESSION ON

"Project, Product & Research - Opportunities and Outcomes"

Date: 21st March 2024

Organized by DES's NMITD

Venue: NMITD, E-15 Class Room

Time: 2:30 pm to 4 pm

DES's NMITD's IQAC and Seminar Committee organized the first guest session of the N-RICH Series for our esteemed MCA & MMS faculty members on "Project, Product & Research - Opportunities and Outcomes".

Dr. Rao's journey, spanning over three decades, has been marked by unwavering dedication to knowledge dissemination and innovation. His Ph. D. from IIT-Bombay stands as a testament to his academic prowess, and his practical experience of over 10 years across various sectors reflects his commitment to bridging theory and practice.

For the past 23 years, Dr. Y. S. Rao has been an integral part of Bhartiya Vidya Bhavans' Sardar Patel College of Engineering and Sardar Patel Institute of Technology. His leadership roles, including serving as the Head of Department, have left an indelible impact on the institution. Currently, he holds esteemed positions as the Vice-Principal and Dean of Academics and R&D at Sardar Patel Institute of Technology.

The major takeaways of today's session are.

- 1. Concept of Asset Allocation and its importance
- 2. Importance of Research & Accreditation
- 3. Continuous Learning & acting as a Professional
- 4. Every individual is Unique & needs to work on it

Number of Participants: 15 Faculty members & 1 Librarian

In conclusion, Dr. Y. S. Rao shared invaluable insights on academic projects, products, and research, emphasizing the importance of real research and utilizing research knowledge for societal benefits.







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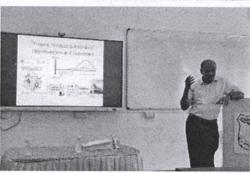
Glimpses of the Guest session on "Project, Product & Research - Opportunities and Outcomes"













Deccan Education Society's



NAVINCHANDRA MEHTA INSTITUTE OF TECHNOLOGY AND DEVELOPMENT

DES Mumbai Campus, Kirti College Road, Off-Veer Sawarkar Marg, Dadar (W), Mumbai-400 028.

Tel.: 022-62764582/83/84 | Website: www.nmitd.edu.in | E-mail: director.nmitd@despune.org

Approved by AICTE, DTE, and Affiliated to University of Mumbai.

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International Yoga Day 2024



Harmony in Motion: NMITD Celebrates International Yoga Day 2024

On June 21, 2024, NMITD, in collaboration with J.S. Kothari Business School and Kirti College, hosted a vibrant International Yoga Day celebration. Over 100 participants engaged in guided yogic practices, enhancing their wellness and unity.

(In Association with DES Mumbai Campus Institutes: Kirti College, and JS Kothari B. School)

Date & Time: 21-06-2024; 7:15 am to 9:15 am

Venue: J.S. Kothari Auditorium,

Participants: NSS Students and Staff of DES Mumbai Campus Institutes

On June 21, 2024, NMITD, in collaboration with J.S. Kothari Business School and Kirti College, celebrated International Yoga Day at the Deccan Education Society Mumbai Campus.

Guided by an expert Yoga Instructor of Swami Vivekananda Kendra, participants, including over 100 students and faculty, immersed themselves in various yogic exercises from 7:30 am to 9:30 am.

The event, focused on diverse yogic practices, provided valuable insights into aasanas, praanayamaa, and shuddi kriyaas, all under the expert guidance of the Swami Vivekananda Yoga Instructor.



